

Faculty Member	Mr. Gourav Mittal
Name of Activity	Walking in Their Shoes
Course & Section	B.Com. Section B
Date	August 12, 2025
Students	60
Activity Type	Stakeholder Role-Play on Empathy

1. Main Goal of the Activity

The exercise had two main teaching points for future managers:

1. **Understand Business Interests:** To see the difference between **Shareholders** (who care mainly about **money/profit**) and **Stakeholders** (who care about the company's effect on **jobs, ethics, and the community**).
2. **Learn Empathy:** To practice **empathy** (truly *feeling with* someone to understand their problem) instead of just **sympathy** (feeling *sorry for* someone). This is key for solving real-world business problems.

2. How the Activity Worked

Students were split into teams of 6. Each team was assigned the role of a specific group affected by a business problem (e.g., a team was an "Employee," another was a "Shareholder," etc.).

The teams' **task** was to:

1. **Prepare a role-play** showing the dilemma from their assigned group's viewpoint.
2. **Explain their feelings and needs** clearly.
3. **Propose a solution** that either favored their group or showed a deep, empathetic understanding of everyone else's needs.

3. What Students Learned

The activity helped students directly connect:

- **Emotional Intelligence to Management Decisions.**
- The conflict between maximizing profit (Shareholder Value) and being responsible (Stakeholder Interests/CSR).

